


NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

MEMORANDUM

Date: January 13, 2023
To: Board of Directors
From: Kelly Blazey, Treasurer 
CC: David W. Rhew, Executive Director
Subject: Finance Report for September thru November 2022

This report covers the period of September thru November 2022, however, it focuses on the Association's finances as of November 30, 2022, as this is the end of the reporting period.

As of November 30, 2022, cash assets totaled \$387,771.87. Liabilities were zero, which yielded retained earnings of \$387,771.87. The Association remains in a positive financial position that is mostly consistent with budgetary spending plans.

Revenues for FY23 total \$90,201.53 to date. This includes:

| | |
|--------------|---|
| \$ 87,425.00 | System Member dues |
| \$ 900.00 | Business Member dues |
| \$ 500.00 | Advocacy Support |
| \$ 26.53 | Interest Income |
| \$ 50.00 | Miscellaneous Income (Alumni Membership) |
| \$ 1,300.00 | CERG Revenue (FY22 registration payments received after June 30 th) |

Expenses for FY23 total \$71,930.42 to date. This includes:

| | |
|--------------|---|
| \$ 2,420.00 | Accountant and Audit Services |
| \$ 11,553.35 | Advocacy Services |
| \$ 34,125.00 | Executive Director |
| \$ 3,630.50 | Web Master and Web Hosting Fees |
| \$ 284.11 | Phone for Executive Director |
| \$ (500.00) | Insurance Credit |
| \$ 8,689.44 | Board Retreat |
| \$ 895.70 | Bank/Stripe fees for credit card payments received |
| \$ 965.00 | CTAA, APTA, NC Go! and NC Coalition on Aging annual membership dues |
| \$ 384.42 | Registration & Lodging costs for Executive Director |
| \$ 39.00 | Miscellaneous Hotel Charge to be Refunded |
| \$ 9,443.90 | CERG Expenses (Event Management App & Stripe Fees of \$38.90) |

Please let me know if you have any questions.

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

Combined Balance Sheet - Cash Basis

| | <u>As of September 30, 2022</u> | <u>As of October 31, 2022</u> | <u>As of November 30, 2022</u> |
|-------------------------------|-------------------------------------|-----------------------------------|------------------------------------|
| ASSETS | | | |
| All Assets | | | |
| Cash Checking | \$ 230,438.37 | \$ 227,227.52 | \$ 213,705.91 |
| Cash Savings | 125,012.20 | 125,016.45 | 125,020.56 |
| Cash Savings - Flex Fund | 49,042.12 | 49,043.79 | 49,045.40 |
| Accounts Receivable | - | - | - |
| Other - Undeposited Funds | - | - | - |
| Total | <u>\$ 404,492.69</u> | <u>\$ 401,287.76</u> | <u>\$ 387,771.87</u> |
| LIABILITIES AND EQUITY | | | |
| All Liabilities | | | |
| Accounts Payable | \$ - | \$ - | \$ - |
| Contra Accounts Payable | - | - | - |
| Total | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> |
| All Equity | | | |
| Retained Earnings - Opening | \$ 409,726.65 | \$ 404,492.69 | \$ 401,287.76 |
| Net Income | <u>(5,233.96)</u> | <u>(3,204.93)</u> | <u>(13,515.89)</u> |
| Retained Earnings - Ending | 404,492.69 | 401,287.76 | 387,771.87 |
| Total | <u>\$ 404,492.69</u> | <u>\$ 401,287.76</u> | <u>\$ 387,771.87</u> |
| Total | <u>\$ 404,492.69</u> | <u>\$ 401,287.76</u> | <u>\$ 387,771.87</u> |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Revenue and Expense Summary
Year to Date FY2023 Thru November**

REVENUES

Administrative

| | | |
|----------------------|----|-----------|
| System Member Dues | \$ | 87,425.00 |
| Business Member Dues | | 900.00 |
| Interest Earnings | | 26.53 |
| Advocacy Support | | 500.00 |
| Miscellaneous Income | | 50.00 |

| | | | |
|--------------|----|-----------|--------------|
| Total | \$ | 88,901.53 | \$ 88,901.53 |
|--------------|----|-----------|--------------|

| | | |
|---|----|----------|
| Conference, Expo, Roadeo and Golf (CERG) | \$ | 1,300.00 |
|---|----|----------|

| | | | |
|--------------|----|----------|-------------|
| Total | \$ | 1,300.00 | \$ 1,300.00 |
|--------------|----|----------|-------------|

| | | | | |
|-----------------------|--|--|-----------|-----------|
| Total Revenues | | | 90,201.53 | 90,201.53 |
|-----------------------|--|--|-----------|-----------|

EXPENSES

Administrative

| | | |
|-----------------------|----|-----------|
| Professional Services | \$ | 50,598.35 |
| Utilities | | 1,414.61 |
| Insurance | | (500.00) |
| Miscellaneous | | 10,973.56 |

| | | | |
|--------------|----|-----------|--------------|
| Total | \$ | 62,486.52 | \$ 62,486.52 |
|--------------|----|-----------|--------------|

| | | |
|---|----|----------|
| Conference, Expo, Roadeo and Golf (CERG) | \$ | 9,443.90 |
|---|----|----------|

| | | | |
|--------------|----|----------|-------------|
| Total | \$ | 9,443.90 | \$ 9,443.90 |
|--------------|----|----------|-------------|

| | | | | |
|-----------------------|--|--|-----------|-----------|
| Total Expenses | | | 71,930.42 | 71,930.42 |
|-----------------------|--|--|-----------|-----------|

| | | | | |
|--------------------------|--|--|--|-----------|
| Net Income (Loss) | | | | 18,271.11 |
|--------------------------|--|--|--|-----------|

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Revenue and Expense Summary
For the Month of September 2022**

REVENUES

Administrative

| | |
|----------------------|--------------|
| System Member Dues | \$ 13,600.00 |
| Business Member Dues | - |
| Interest Earnings | 5.72 |
| Advocacy Support | 500.00 |
| Miscellaneous Income | - |

| | | |
|--------------|---------------------|--------------|
| Total | <u>\$ 14,105.72</u> | \$ 14,105.72 |
|--------------|---------------------|--------------|

Conference, Expo, Roadeo and Golf (CERG)

\$ -

| | | |
|--------------|-------------|-------------|
| Total | <u>\$ -</u> | <u>\$ -</u> |
|--------------|-------------|-------------|

Total Revenues

| | |
|------------------|-----------|
| <u>14,105.72</u> | 14,105.72 |
|------------------|-----------|

EXPENSES

Administrative

| | |
|-----------------------|-------------|
| Professional Services | \$ 8,576.67 |
| Utilities | 135.96 |
| Insurance | - |
| Miscellaneous | 1,222.05 |

| | | |
|--------------|--------------------|-------------|
| Total | <u>\$ 9,934.68</u> | \$ 9,934.68 |
|--------------|--------------------|-------------|

Conference, Expo, Roadeo and Golf (CERG)

\$ 9,405.00

| | | |
|--------------|--------------------|--------------------|
| Total | <u>\$ 9,405.00</u> | <u>\$ 9,405.00</u> |
|--------------|--------------------|--------------------|

Total Expenses

| | |
|------------------|------------------|
| <u>19,339.68</u> | <u>19,339.68</u> |
|------------------|------------------|

Net Income (Loss)

| |
|-------------------|
| <u>(5,233.96)</u> |
|-------------------|

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Administrative Revenue and Expense
For the Month of September 2022**

| | <u>Month Actual</u> | <u>YTD Actual</u> | <u>Annual Budget</u> | <u>% Spent/Earned Actual</u> | <u>Amount Remaining</u> |
|--|-------------------------|-----------------------|--------------------------|--------------------------------------|-----------------------------|
| REVENUES | | | | | |
| System Member Dues | \$ 13,600.00 | \$ 74,425.00 | \$ 101,875.00 | 73.06% | \$ 27,450.00 |
| Business Member Dues | - | 900.00 | 18,600.00 | 4.84% | 17,700.00 |
| Interest Earnings | 5.72 | 14.89 | 50.00 | 29.78% | 35.11 |
| Advocacy Support | 500.00 | 500.00 | 5,000.00 | 10.00% | 4,500.00 |
| Miscellaneous Income | - | - | - | 0.00% | - |
| Transfer from Flex Funds | - | - | 2,409.00 | 0.00% | 2,409.00 |
| CERG | - | 1,300.00 | 258,550.00 | 0.50% | 257,250.00 |
| Total | <u>\$ 14,105.72</u> | <u>\$ 77,139.89</u> | <u>\$ 386,484.00</u> | <u>19.96%</u> | <u>\$ 309,344.11</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Accountant | \$ 85.00 | \$ 1,250.00 | \$ 3,360.00 | 37.20% | \$ 2,110.00 |
| Advocacy Services | 1,666.67 | 5,000.01 | 25,600.00 | 19.53% | 20,599.99 |
| Business Manager | - | - | - | | - |
| Executive Director | 6,825.00 | 20,475.00 | 81,900.00 | 25.00% | 61,425.00 |
| Web Master | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Audit | - | - | 550.00 | 0.00% | 550.00 |
| Other | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Utilities | | | | | |
| Phone | 56.96 | 170.40 | 705.00 | 24.17% | 534.60 |
| Website Hosting | 79.00 | 761.50 | 369.00 | 206.37% | (392.50) |
| Insurance | | | | | |
| Insurance | - | (500.00) | 1,700.00 | -29.41% | 2,200.00 |
| Miscellaneous | | | | | |
| Board, Training & Other Committee Meetings | 1,000.00 | 3,750.00 | 6,500.00 | 57.69% | 2,750.00 |
| Bank/Stripe Fees | 172.05 | 832.15 | 1,200.00 | 69.35% | 367.85 |
| Legal Advertising | - | - | 250.00 | 0.00% | 250.00 |
| Printing | - | - | 500.00 | 0.00% | 500.00 |
| Dues and Subscriptions | 50.00 | 965.00 | 1,500.00 | 64.33% | 535.00 |
| PO Box and Postage | - | - | 300.00 | 0.00% | 300.00 |
| Travel (Executive Director) | - | - | - | | - |
| Other (Miscellaneous) | - | - | - | | - |
| Awards | - | - | 500.00 | 0.00% | 500.00 |
| CERG | | | | | |
| Conference, Expo, Roadeo and Golf | 9,405.00 | 9,443.90 | 258,550.00 | 3.65% | 249,106.10 |
| Total | <u>\$ 19,339.68</u> | <u>\$ 42,147.96</u> | <u>\$ 386,484.00</u> | <u>10.91%</u> | <u>\$ 344,336.04</u> |
| NET INCOME (LOSS) | <u>\$ (5,233.96)</u> | <u>\$ 34,991.93</u> | <u>\$ -</u> | | |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**CERG Revenue and Expense Detail
For the Month of September 2022**

| | <u>Month Actual</u> | <u>YTD Actual</u> | <u>Annual Budget</u> | <u>% Spent/Earned Actual</u> | <u>Amount Remaining</u> |
|--|-------------------------|-----------------------|--------------------------|--------------------------------------|-----------------------------|
| REVENUES | | | | | |
| Conference Registrations | \$ - | \$ 150.00 | \$ 81,950.00 | 0.18% | \$ 81,800.00 |
| Conference Sponsorships | - | - | 105,000.00 | 0.00% | 105,000.00 |
| Expo Registrations | - | 1,150.00 | 44,000.00 | 2.61% | 42,850.00 |
| Expo Sponsorships | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Roadeo Registrations | - | - | 9,800.00 | 0.00% | 9,800.00 |
| Roadeo Sponsorships | - | - | 3,800.00 | 0.00% | 3,800.00 |
| Golf Registrations | - | - | 2,000.00 | 0.00% | 2,000.00 |
| Golf Sponsorships | - | - | 4,500.00 | 0.00% | 4,500.00 |
| Big Night Out Sponsor | - | - | - | ██████████ | - |
| Total | <u>\$ -</u> | <u>\$ 1,300.00</u> | <u>\$ 258,550.00</u> | <u>0.50%</u> | <u>\$ 257,250.00</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Event Planner | \$ - | \$ - | \$ 15,000.00 | 0.00% | \$ 15,000.00 |
| Conference Speaker/Trainer | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Event Management App | 9,405.00 | 9,405.00 | 11,500.00 | 81.78% | 2,095.00 |
| Materials and Supplies | | | | | |
| Conference Other | - | - | 5,178.00 | 0.00% | 5,178.00 |
| Expo Other | - | - | - | ██████████ | - |
| Roadeo Other | - | - | 5,700.00 | 0.00% | 5,700.00 |
| Golf Other | - | - | - | ██████████ | - |
| Big Night Out | - | - | - | ██████████ | - |
| Conference | | | | | |
| Conference Space & Technology | - | - | 26,150.00 | 0.00% | 26,150.00 |
| Conference Food | - | - | 42,458.00 | 0.00% | 42,458.00 |
| Conference Printing | - | - | 3,500.00 | 0.00% | 3,500.00 |
| Conference Awards & Prizes | - | - | 5,000.00 | 0.00% | 5,000.00 |
| Conference Giveaways, Bags, T-Shirts, etc. | - | - | 15,000.00 | 0.00% | 15,000.00 |
| Conference Stripe Fees | - | 4.65 | 4,487.00 | 0.10% | 4,482.35 |
| Big Night Out Venue | - | - | 25,000.00 | 0.00% | 25,000.00 |
| Big Night Out Food | - | - | - | ██████████ | - |
| Big Night Out Stripe Fees | - | - | - | ██████████ | - |
| Expo | | | | | |
| Expo Booths | - | - | 8,250.00 | 0.00% | 8,250.00 |
| Expo Food | - | - | 23,882.00 | 0.00% | 23,882.00 |
| Expo Giveaways | - | - | 4,000.00 | 0.00% | 4,000.00 |
| Expo Stripe Fees | - | 34.25 | 1,236.00 | 2.77% | 1,201.75 |
| Roadeo | | | | | |
| Roadeo Site & Technology | - | - | 7,250.00 | 0.00% | 7,250.00 |
| Roadeo Insurance | - | - | 1,300.00 | 0.00% | 1,300.00 |
| Roadeo Food | - | - | 26,536.00 | 0.00% | 26,536.00 |
| Roadeo Awards & Prizes | - | - | 5,625.00 | 0.00% | 5,625.00 |
| Roadeo Giveaways, Bags, T-Shirts, etc. | - | - | 7,000.00 | 0.00% | 7,000.00 |
| Roadeo Entertainment | - | - | 1,000.00 | 0.00% | 1,000.00 |
| Roadeo Stripe Fees | - | - | 327.00 | 0.00% | 327.00 |
| Golf Tournament | | | | | |
| Golf Course Fee | - | - | 4,015.00 | 0.00% | 4,015.00 |
| Golf Printing | - | - | - | ██████████ | - |
| Golf Awards & Prizes | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Golf Stripe Fees | - | - | 156.00 | 0.00% | 156.00 |
| Total | <u>\$ 9,405.00</u> | <u>\$ 9,443.90</u> | <u>\$ 258,550.00</u> | <u>3.65%</u> | <u>\$ 249,106.10</u> |
| NET INCOME (LOSS) | <u>\$ (9,405.00)</u> | <u>\$ (8,143.90)</u> | <u>\$ -</u> | | |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Revenue and Expense Summary
For the Month of October 2022**

REVENUES

Administrative

| | | |
|----------------------|----|-----------|
| System Member Dues | \$ | 10,850.00 |
| Business Member Dues | | - |
| Interest Earnings | | 5.92 |
| Advocacy Support | | - |
| Miscellaneous Income | | - |

| | | | |
|--------------|-----------|------------------|---------------------|
| Total | \$ | 10,855.92 | \$ 10,855.92 |
|--------------|-----------|------------------|---------------------|

Conference, Expo, Roadeo and Golf (CERG)

\$ -

| | | | |
|--------------|-----------|----------|-------------|
| Total | \$ | - | \$ - |
|--------------|-----------|----------|-------------|

Total Revenues

| | | |
|--|------------------|------------------|
| | 10,855.92 | 10,855.92 |
|--|------------------|------------------|

EXPENSES

Administrative

| | | |
|-----------------------|----|----------|
| Professional Services | \$ | 8,976.67 |
| Utilities | | 56.96 |
| Insurance | | - |
| Miscellaneous | | 5,027.22 |

| | | | |
|--------------|-----------|------------------|---------------------|
| Total | \$ | 14,060.85 | \$ 14,060.85 |
|--------------|-----------|------------------|---------------------|

Conference, Expo, Roadeo and Golf (CERG)

\$ -

| | | | |
|--------------|-----------|----------|-------------|
| Total | \$ | - | \$ - |
|--------------|-----------|----------|-------------|

Total Expenses

| | | |
|--|------------------|------------------|
| | 14,060.85 | 14,060.85 |
|--|------------------|------------------|

Net Income (Loss)

| | |
|--|-------------------|
| | (3,204.93) |
|--|-------------------|

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Administrative Revenue and Expense
For the Month of October 2022**

| | <u>Month Actual</u> | <u>YTD Actual</u> | <u>Annual Budget</u> | <u>% Spent/Earned Actual</u> | <u>Amount Remaining</u> |
|--|-------------------------|-----------------------|--------------------------|--------------------------------------|-----------------------------|
| REVENUES | | | | | |
| System Member Dues | \$ 10,850.00 | \$ 85,275.00 | \$ 101,875.00 | 83.71% | \$ 16,600.00 |
| Business Member Dues | - | 900.00 | 18,600.00 | 4.84% | 17,700.00 |
| Interest Earnings | 5.92 | 20.81 | 50.00 | 41.62% | 29.19 |
| Advocacy Support | - | 500.00 | 5,000.00 | 10.00% | 4,500.00 |
| Miscellaneous Income | - | - | - | ██████████ | - |
| Transfer from Flex Funds | - | - | 2,409.00 | 0.00% | 2,409.00 |
| CERG | - | 1,300.00 | 258,550.00 | 0.50% | 257,250.00 |
| Total | <u>\$ 10,855.92</u> | <u>\$ 87,995.81</u> | <u>\$ 386,484.00</u> | <u>22.77%</u> | <u>\$ 298,488.19</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Accountant | \$ 485.00 | \$ 1,735.00 | \$ 3,360.00 | 51.64% | \$ 1,625.00 |
| Advocacy Services | 1,666.67 | 6,666.68 | 25,600.00 | 26.04% | 18,933.32 |
| Business Manager | - | - | - | ██████████ | - |
| Executive Director | 6,825.00 | 27,300.00 | 81,900.00 | 33.33% | 54,600.00 |
| Web Master | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Audit | - | - | 550.00 | 0.00% | 550.00 |
| Other | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Utilities | | | | | |
| Phone | 56.96 | 227.36 | 705.00 | 32.25% | 477.64 |
| Website Hosting | - | 761.50 | 369.00 | 206.37% | (392.50) |
| Insurance | | | | | |
| Insurance | - | (500.00) | 1,700.00 | -29.41% | 2,200.00 |
| Miscellaneous | | | | | |
| Board, Training & Other Committee Meetings | 4,642.80 | 8,392.80 | 6,500.00 | 129.12% | (1,892.80) |
| Bank/Stripe Fees | - | 832.15 | 1,200.00 | 69.35% | 367.85 |
| Legal Advertising | - | - | 250.00 | 0.00% | 250.00 |
| Printing | - | - | 500.00 | 0.00% | 500.00 |
| Dues and Subscriptions | - | 965.00 | 1,500.00 | 64.33% | 535.00 |
| PO Box and Postage | - | - | 300.00 | 0.00% | 300.00 |
| Travel (Executive Director) | 384.42 | 384.42 | - | ██████████ | (384.42) |
| Other (Miscellaneous) | - | - | - | ██████████ | - |
| Awards | - | - | 500.00 | 0.00% | 500.00 |
| CERG | | | | | |
| Conference, Expo, Roadeo and Golf | - | 9,443.90 | 258,550.00 | 3.65% | 249,106.10 |
| Total | <u>\$ 14,060.85</u> | <u>\$ 56,208.81</u> | <u>\$ 386,484.00</u> | <u>14.54%</u> | <u>\$ 330,275.19</u> |
| NET INCOME (LOSS) | <u>\$ (3,204.93)</u> | <u>\$ 31,787.00</u> | <u>\$ -</u> | | |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

CERG Revenue and Expense Detail
For the Month of October 2022

| | Month Actual | YTD Actual | Annual Budget | % Spent/Earned Actual | Amount Remaining |
|--|-----------------|----------------------|----------------------|-----------------------------|----------------------|
| REVENUES | | | | | |
| Conference Registrations | \$ - | \$ 150.00 | \$ 81,950.00 | 0.18% | \$ 81,800.00 |
| Conference Sponsorships | - | - | 105,000.00 | 0.00% | 105,000.00 |
| Expo Registrations | - | 1,150.00 | 44,000.00 | 2.61% | 42,850.00 |
| Expo Sponsorships | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Roadeo Registrations | - | - | 9,800.00 | 0.00% | 9,800.00 |
| Roadeo Sponsorships | - | - | 3,800.00 | 0.00% | 3,800.00 |
| Golf Registrations | - | - | 2,000.00 | 0.00% | 2,000.00 |
| Golf Sponsorships | - | - | 4,500.00 | 0.00% | 4,500.00 |
| Big Night Out Sponsor | - | - | - | | - |
| Total | <u>\$ -</u> | <u>\$ 1,300.00</u> | <u>\$ 258,550.00</u> | <u>0.50%</u> | <u>\$ 257,250.00</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Event Planner | \$ - | \$ - | \$ 15,000.00 | 0.00% | \$ 15,000.00 |
| Conference Speaker/Trainer | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Event Management App | - | 9,405.00 | 11,500.00 | 81.78% | 2,095.00 |
| Materials and Supplies | | | | | |
| Conference Other | - | - | 5,178.00 | 0.00% | 5,178.00 |
| Expo Other | - | - | - | | - |
| Roadeo Other | - | - | 5,700.00 | 0.00% | 5,700.00 |
| Golf Other | - | - | - | | - |
| Big Night Out | - | - | - | | - |
| Conference | | | | | |
| Conference Space & Technology | - | - | 26,150.00 | 0.00% | 26,150.00 |
| Conference Food | - | - | 42,458.00 | 0.00% | 42,458.00 |
| Conference Printing | - | - | 3,500.00 | 0.00% | 3,500.00 |
| Conference Awards & Prizes | - | - | 5,000.00 | 0.00% | 5,000.00 |
| Conference Giveaways, Bags, T-Shirts, etc. | - | - | 15,000.00 | 0.00% | 15,000.00 |
| Conference Stripe Fees | - | 4.65 | 4,487.00 | 0.10% | 4,482.35 |
| Big Night Out Venue | - | - | 25,000.00 | 0.00% | 25,000.00 |
| Big Night Out Food | - | - | - | | - |
| Big Night Out Stripe Fees | - | - | - | | - |
| Expo | | | | | |
| Expo Booths | - | - | 8,250.00 | 0.00% | 8,250.00 |
| Expo Food | - | - | 23,882.00 | 0.00% | 23,882.00 |
| Expo Giveaways | - | - | 4,000.00 | 0.00% | 4,000.00 |
| Expo Stripe Fees | - | 34.25 | 1,236.00 | 2.77% | 1,201.75 |
| Roadeo | | | | | |
| Roadeo Site & Technology | - | - | 7,250.00 | 0.00% | 7,250.00 |
| Roadeo Insurance | - | - | 1,300.00 | 0.00% | 1,300.00 |
| Roadeo Food | - | - | 26,536.00 | 0.00% | 26,536.00 |
| Roadeo Awards & Prizes | - | - | 5,625.00 | 0.00% | 5,625.00 |
| Roadeo Giveaways, Bags, T-Shirts, etc. | - | - | 7,000.00 | 0.00% | 7,000.00 |
| Roadeo Entertainment | - | - | 1,000.00 | 0.00% | 1,000.00 |
| Roadeo Stripe Fees | - | - | 327.00 | 0.00% | 327.00 |
| Golf Tournament | | | | | |
| Golf Course Fee | - | - | 4,015.00 | 0.00% | 4,015.00 |
| Golf Printing | - | - | - | | - |
| Golf Awards & Prizes | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Golf Stripe Fees | - | - | 156.00 | 0.00% | 156.00 |
| Total | <u>\$ -</u> | <u>\$ 9,443.90</u> | <u>\$ 258,550.00</u> | <u>3.65%</u> | <u>\$ 249,106.10</u> |
| NET INCOME (LOSS) | <u>\$ -</u> | <u>\$ (8,143.90)</u> | <u>\$ -</u> | | |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Revenue and Expense Summary
For the Month of November 2022**

REVENUES

Administrative

| | |
|----------------------|--------------|
| System Member Dues | \$ 2,150.00 |
| Business Member Dues | - |
| Interest Earnings | 5.72 |
| Advocacy Support | - |
| Miscellaneous Income | <u>50.00</u> |

| | | |
|--------------|--------------------|-------------|
| Total | <u>\$ 2,205.72</u> | \$ 2,205.72 |
|--------------|--------------------|-------------|

Conference, Expo, Roadeo and Golf (CERG)

| |
|-------------|
| <u>\$ -</u> |
|-------------|

| | | |
|--------------|-------------|-------------|
| Total | <u>\$ -</u> | <u>\$ -</u> |
|--------------|-------------|-------------|

Total Revenues

| | |
|-----------------|----------|
| <u>2,205.72</u> | 2,205.72 |
|-----------------|----------|

EXPENSES

Administrative

| | |
|-----------------------|---------------|
| Professional Services | \$ 14,896.67 |
| Utilities | 425.75 |
| Insurance | - |
| Miscellaneous | <u>399.19</u> |

| | | |
|--------------|---------------------|--------------|
| Total | <u>\$ 15,721.61</u> | \$ 15,721.61 |
|--------------|---------------------|--------------|

Conference, Expo, Roadeo and Golf (CERG)

| |
|-------------|
| <u>\$ -</u> |
|-------------|

| | | |
|--------------|-------------|-------------|
| Total | <u>\$ -</u> | <u>\$ -</u> |
|--------------|-------------|-------------|

Total Expenses

| | |
|------------------|------------------|
| <u>15,721.61</u> | <u>15,721.61</u> |
|------------------|------------------|

Net Income (Loss)

| |
|--------------------|
| <u>(13,515.89)</u> |
|--------------------|

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

**Administrative Revenue and Expense
For the Month of November 2022**

| | <u>Month Actual</u> | <u>YTD Actual</u> | <u>Annual Budget</u> | <u>% Spent/Earned Actual</u> | <u>Amount Remaining</u> |
|--|-------------------------|-----------------------|--------------------------|--------------------------------------|-----------------------------|
| REVENUES | | | | | |
| System Member Dues | \$ 2,150.00 | \$ 87,425.00 | \$ 101,875.00 | 85.82% | \$ 14,450.00 |
| Business Member Dues | - | 900.00 | 18,600.00 | 4.84% | 17,700.00 |
| Interest Earnings | 5.72 | 26.53 | 50.00 | 53.06% | 23.47 |
| Advocacy Support | - | 500.00 | 5,000.00 | 10.00% | 4,500.00 |
| Miscellaneous Income | 50.00 | 50.00 | - | - | (50.00) |
| Transfer from Flex Funds | - | - | 2,409.00 | 0.00% | 2,409.00 |
| CERG | - | 1,300.00 | 258,550.00 | 0.50% | 257,250.00 |
| Total | <u>\$ 2,205.72</u> | <u>\$ 90,201.53</u> | <u>\$ 386,484.00</u> | <u>23.34%</u> | <u>\$ 296,282.47</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Accountant | \$ 85.00 | \$ 1,820.00 | \$ 3,360.00 | 54.17% | \$ 1,540.00 |
| Advocacy Services | 4,886.67 | 11,553.35 | 25,600.00 | 45.13% | 14,046.65 |
| Business Manager | - | - | - | - | - |
| Executive Director | 6,825.00 | 34,125.00 | 81,900.00 | 41.67% | 47,775.00 |
| Web Master | 2,500.00 | 2,500.00 | 1,500.00 | 166.67% | (1,000.00) |
| Audit | 600.00 | 600.00 | 550.00 | 109.09% | (50.00) |
| Other | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Utilities | | | | | |
| Phone | 56.75 | 284.11 | 705.00 | 40.30% | 420.89 |
| Website Hosting | 369.00 | 1,130.50 | 369.00 | 306.37% | (761.50) |
| Insurance | | | | | |
| Insurance | - | (500.00) | 1,700.00 | -29.41% | 2,200.00 |
| Miscellaneous | | | | | |
| Board, Training & Other Committee Meetings | 296.64 | 8,689.44 | 6,500.00 | 133.68% | (2,189.44) |
| Bank/Stripe Fees | 63.55 | 895.70 | 1,200.00 | 74.64% | 304.30 |
| Legal Advertising | - | - | 250.00 | 0.00% | 250.00 |
| Printing | - | - | 500.00 | 0.00% | 500.00 |
| Dues and Subscriptions | - | 965.00 | 1,500.00 | 64.33% | 535.00 |
| PO Box and Postage | - | - | 300.00 | 0.00% | 300.00 |
| Travel (Executive Director) | - | 384.42 | - | - | (384.42) |
| Other (Miscellaneous) | 39.00 | 39.00 | - | - | (39.00) |
| Awards | - | - | 500.00 | 0.00% | 500.00 |
| CERG | | | | | |
| Conference, Expo, Roadeo and Golf | - | 9,443.90 | 258,550.00 | 3.65% | 249,106.10 |
| Total | <u>\$ 15,721.61</u> | <u>\$ 71,930.42</u> | <u>\$ 386,484.00</u> | <u>18.61%</u> | <u>\$ 314,553.58</u> |
| NET INCOME (LOSS) | <u>\$ (13,515.89)</u> | <u>\$ 18,271.11</u> | <u>\$ -</u> | | |

NORTH CAROLINA PUBLIC TRANSPORTATION ASSOCIATION

CERG Revenue and Expense Detail
For the Month of November 2022

| | Month Actual | YTD Actual | Annual Budget | % Spent/Earned Actual | Amount Remaining |
|--|-----------------|----------------------|----------------------|-----------------------------|----------------------|
| REVENUES | | | | | |
| Conference Registrations | \$ - | \$ 150.00 | \$ 81,950.00 | 0.18% | \$ 81,800.00 |
| Conference Sponsorships | - | - | 105,000.00 | 0.00% | 105,000.00 |
| Expo Registrations | - | 1,150.00 | 44,000.00 | 2.61% | 42,850.00 |
| Expo Sponsorships | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Roadeo Registrations | - | - | 9,800.00 | 0.00% | 9,800.00 |
| Roadeo Sponsorships | - | - | 3,800.00 | 0.00% | 3,800.00 |
| Golf Registrations | - | - | 2,000.00 | 0.00% | 2,000.00 |
| Golf Sponsorships | - | - | 4,500.00 | 0.00% | 4,500.00 |
| Big Night Out Sponsor | - | - | - | | - |
| Total | <u>\$ -</u> | <u>\$ 1,300.00</u> | <u>\$ 258,550.00</u> | <u>0.50%</u> | <u>\$ 257,250.00</u> |
| EXPENSES | | | | | |
| Professional Services | | | | | |
| Event Planner | \$ - | \$ - | \$ 15,000.00 | 0.00% | \$ 15,000.00 |
| Conference Speaker/Trainer | - | - | 7,500.00 | 0.00% | 7,500.00 |
| Event Management App | - | 9,405.00 | 11,500.00 | 81.78% | 2,095.00 |
| Materials and Supplies | | | | | |
| Conference Other | - | - | 5,178.00 | 0.00% | 5,178.00 |
| Expo Other | - | - | - | | - |
| Roadeo Other | - | - | 5,700.00 | 0.00% | 5,700.00 |
| Golf Other | - | - | - | | - |
| Big Night Out | - | - | - | | - |
| Conference | | | | | |
| Conference Space & Technology | - | - | 26,150.00 | 0.00% | 26,150.00 |
| Conference Food | - | - | 42,458.00 | 0.00% | 42,458.00 |
| Conference Printing | - | - | 3,500.00 | 0.00% | 3,500.00 |
| Conference Awards & Prizes | - | - | 5,000.00 | 0.00% | 5,000.00 |
| Conference Giveaways, Bags, T-Shirts, etc. | - | - | 15,000.00 | 0.00% | 15,000.00 |
| Conference Stripe Fees | - | 4.65 | 4,487.00 | 0.10% | 4,482.35 |
| Big Night Out Venue | - | - | 25,000.00 | 0.00% | 25,000.00 |
| Big Night Out Food | - | - | - | | - |
| Big Night Out Stripe Fees | - | - | - | | - |
| Expo | | | | | |
| Expo Booths | - | - | 8,250.00 | 0.00% | 8,250.00 |
| Expo Food | - | - | 23,882.00 | 0.00% | 23,882.00 |
| Expo Giveaways | - | - | 4,000.00 | 0.00% | 4,000.00 |
| Expo Stripe Fees | - | 34.25 | 1,236.00 | 2.77% | 1,201.75 |
| Roadeo | | | | | |
| Roadeo Site & Technology | - | - | 7,250.00 | 0.00% | 7,250.00 |
| Roadeo Insurance | - | - | 1,300.00 | 0.00% | 1,300.00 |
| Roadeo Food | - | - | 26,536.00 | 0.00% | 26,536.00 |
| Roadeo Awards & Prizes | - | - | 5,625.00 | 0.00% | 5,625.00 |
| Roadeo Giveaways, Bags, T-Shirts, etc. | - | - | 7,000.00 | 0.00% | 7,000.00 |
| Roadeo Entertainment | - | - | 1,000.00 | 0.00% | 1,000.00 |
| Roadeo Stripe Fees | - | - | 327.00 | 0.00% | 327.00 |
| Golf Tournament | | | | | |
| Golf Course Fee | - | - | 4,015.00 | 0.00% | 4,015.00 |
| Golf Printing | - | - | - | | - |
| Golf Awards & Prizes | - | - | 1,500.00 | 0.00% | 1,500.00 |
| Golf Stripe Fees | - | - | 156.00 | 0.00% | 156.00 |
| Total | <u>\$ -</u> | <u>\$ 9,443.90</u> | <u>\$ 258,550.00</u> | <u>3.65%</u> | <u>\$ 249,106.10</u> |
| NET INCOME (LOSS) | <u>\$ -</u> | <u>\$ (8,143.90)</u> | <u>\$ -</u> | | |